

# Ready To Offer An Index Protector FIA?



Thank you for your interest in offering an Index Protector<sup>SM</sup> fixed-indexed annuity. The steps below can help walk you through the process.

## 1. Getting started

### Get appointed with Great American Life Insurance Company

To begin the appointment process, please visit [GreatAmericanRIA.com](http://GreatAmericanRIA.com). Please note you must be insurance licensed in order to offer an Index Protector FIA.

### Complete required training

Training is required prior to the sale of an Index Protector FIA. Please visit [GreatAmericanRIA.com](http://GreatAmericanRIA.com) and click on Training & Certification to complete all required training. Note that Index Protector FIA applications will not be accepted if required training has not been completed.

### Review documentation

You may need to update Form ADV before offering an Index Protector FIA.

## 2. Submitting business

### Complete the application

Great American accepts both paper and electronic applications. Please visit [GreatAmericanRIA.com](http://GreatAmericanRIA.com) to obtain a paper application or submit business via Quick App<sup>SM</sup>, our electronic application system designed specifically for RIAs.

In addition, participating firms may submit electronic applications through the following platforms:

- » Affirm by Aplifi
- » AnnuityNet by Ebix
- » Firelight by Insurance Technologies

### Submitting funds to Great American

Index Protector FIA funds can be submitted via the methods below. Please note annuity funds are held at Great American.

- » Money settlement from approved Broker/Dealers
- » Check payable to Great American Life Insurance Company
- » Wire

### Other important information

When completing the sale, you may need the CUSIPs:

	Index Protector 7 (MVA)	Index Protector 7 (Non-MVA)	Index Protector 5 MVA	Index Protector 4
CUSIP	38983T438	38983T446	38983V144	38983v136
ISIN Number	US38983T4388	US38983T4461	US38983V1448	US38983V1364

### 3. Managing within a portfolio

#### Client correspondence

- » After an Index Protector contract is issued, the application and contract will be mailed to you or your client, based on your election on the application. You can also elect to have contracts delivered online through e-delivery.
- » Both you and your client will receive an annual Index Protector statement. In addition, your client will receive abbreviated quarterly statements showing the contract values at the end of the period and all transactions during the period.
- » Your client can change their indexed strategy allocations on an annual basis. Thirty days prior to the end of the term, your client will receive a form that can be used to request changes. You can also make allocation changes online on a client's behalf.

#### Fee-based billing

To withdraw fee payments from an Index Protector FIA, please complete the Investment Management Agreement form. Fee payments will not begin until after the free-look period, will not affect income rider benefits and are not subject to early withdrawal charges or MVAs.

#### Data integration

Simplify your business needs with data integration. We're pleased to support the following solutions:



For more information, call 800-628-8226 or visit [GreatAmericanRIA.com](http://GreatAmericanRIA.com).

Not FDIC or NCUSIF Insured

No Bank or Credit Union Guarantee

May Lose Value

Not Insured by any Federal Government Agency

Not a Deposit